

# CORPORATE AND COMMERCIAL BANKING TARIFF

(Exclusive of 10% VAT - Effective 01 Mar 2019)

TRANSACTION MANAGEMENT	Fee (VND)
<b>Payment Services</b>	
<b>►Within HSBC Vietnam</b>	
• In-House Transfer	eChannel: Waived smartform: Waived paper-based: Waived
• Amendment / Cancelation / Investigation Fee	100,000
<b>►To The Other Banks Within Vietnam</b>	
• Domestic payments in foreign currency	eChannel: 110,000 smartform: 300,000 paper-based: 300,000
• High-value payments in local currency (>=VND500,000,000)	eChannel: 0.03% (max. 800,000) smartform: 0.05% (max. 2,000,000) paper-based: 0.05% (max. 2,000,000)
• Low-value payments in local currency (<VND500,000,000)	eChannel: 25,000 smartform: 200,000 paper-based: 200,000
• Amendment / Cancelation / Investigation Fee	100,000
<b>►E-Tax Transaction</b>	
	equal to eChannel fee for VND transaction + monthly fee (500,000) for information checking services
<b>►E-Customs Transaction</b>	
	equal to eChannel fee for VND transaction + monthly fee (500,000) for information checking services
<b>►24/7 E-Customs Transaction</b>	
	equal to eChannel fee for VND transaction + monthly fee (500,000) for information checking services
<b>►Bulk Payments (One Debit - Multiple Credits)</b>	
<b>Bulk payments in foreign currency</b>	
• Within HSBC Vietnam	eChannel: Waived paper-based: Waived
• To the other banks within Vietnam	Follow the pricing of Domestic payments in foreign currency
<b>Bulk payments in local currency</b>	
• Within HSBC Vietnam	eChannel: Waived paper-based: Waived
• To the other banks within Vietnam	Follow the pricing of Low-value payments in local currency and High-value payments in local currency
<b>►Overseas Payments</b>	
• Remittance fee	eChannel: 0.08% (min 400,000 - max. 2,000,000) smartform: 0.2% (min 700,000 - max. 3,000,000) paper-based: 0.2% (min 700,000 - max. 3,000,000)
• Overseas banks charge (In case Charge type is "OUR")	USD: 330,000 JPY: Based on the real claim amount from correspondent bank The other foreign currencies: 440,000
• Principal Protect for USD/HKD	880,000
• Amendment / Cancelation / Investigation Fee	1,200,000
<b>►Payment Advice/ Customer Alert</b>	
• Email	1,500/recipient
• Fax	200,000/recipient
• Mail	300,000/recipient
• SMS	5,000/recipient
<b>Collection Services</b>	
<b>►Inward Remittances</b>	
• Within Vietnam	Waived
• From overseas	Waived
• Return charge for collected fund from overseas	1,200,000
<b>►Cheque Collections</b>	
• Cheque collection issued by local banks	300,000
• Cheque collection issued by overseas banks	1% (min. 300,000) + Courier/Postage Charge
<b>►Other Collection Services</b>	
• Please contact Relationship Manager or Customer Service Manager for more information	
<b>CHANNEL MANAGEMENT</b>	
• Please contact Relationship Manager or Customer Service Manager for more information	
<b>ACCOUNT MANAGEMENT</b>	

<b>Account Services</b>	
➢ Account Opening	
• Handling fee for account opening	22,000,000/account
• Monthly account maintenance fee	
Monthly average balance required per account if below VND 1,100,000,000	11,000,000/account
• Dormant Account (for more than 6 months) monthly fee	750,000/account
• Inactive Account (for more than 1 year) monthly fee	1,500,000/account
➢ Administration Fee for closure of overall bank relationship (per Customer Number)	500,000/customer
➢ Account maintenance monthly fee (for Investment Account only)	11,000,000/account
➢ Documentation Processing Fee / Document Verification Fee with HSBC in other countries	4,500,000
➢ Standing Instruction (set-up or amendment)	500,000
<b>Cheques Issuance</b>	
➢ Cheque book ordering	400,000/book
➢ Stop instruction	200,000/cheque
➢ Cheque return	300,000/cheque
<b>Bank Statements</b>	
➢ Monthly / Half monthly	Waived
➢ Weekly	300,000/account/month
➢ Daily	700,000/account/month
➢ Retained / Hold for Collection	700,000/account/month
➢ Additional Copy	75,000/account/month
<b>Swift Statements (Monthly Fee per Account)</b>	
➢ MT940 or 950 monthly	100,000
➢ MT940 or 950 weekly	500,000
➢ MT940 or 950 daily	1,800,000
➢ MT942 Intraday <= 12 times	1,800,000
➢ MT942 Intraday > 12 times	3,600,000
<b>Miscellaneous</b>	
➢ Fax (per page) - Domestic/Overseas	200,000
➢ Courier / Postage charges - Domestic	200,000/100,000
➢ Courier / Postage charges - Overseas	1,000,000/200,000
➢ Audit Confirmation	500,000 + Courier/Postage Charge
➢ Bank Confirmation (max 10 transactions per request)	
• Transactions happened within 6 months	300,000 + Courier/Postage Charge
• Transactions happened from 6 months to 12 months	500,000 + Courier/Postage Charge
• Transactions happened above 12 months	1,000,000 + Courier/Postage Charge
➢ Bank Confirmation / Letter of Reference (standard issuance: 1 copy and waive for the 2 more same copies of the request)	300,000 + Courier/Postage Charge
➢ Request for Old Statements (per account / per month)	
• Within 6 months	300,000 + Courier/Postage Charge
• From 6 months to 12 months	500,000 + Courier/Postage Charge
• Above 12 months	1,000,000 + Courier/Postage Charge
<b>Cash Transactions (Transaction Fee)</b>	
➢ Deposits	
• VND - Large denomination (VND50,000 and above)	Waived
• VND - Small denomination (applicable for total small denomination deposit from VND50,000,000 and above per deposit)	0.2% (min. 75,000 - max. 3,000,000)
• Foreign currency - Large denominations (above USD50 or equivalent)	Waived
• Foreign currency - Small denomination (applicable for total small denomination deposit from USD1,000 (or equivalent) and above per deposit)	0.2% (min. 75,000 - max. 3,000,000)
• Cash deposit fee for amount from and above VND500,000,000 to be withdrawn/transferred within 2 working days	0.2% (max. 3,000,000)
➢ Withdrawals	
• VND	Waived
• Foreign currency	0.2% (min. 75,000)