

CORPORATE AND COMMERCIAL BANKING TARIFF

(Exclusive of 10% VAT - Effective 01 January 2016)

TRANSACTION MANAGEMENT	Fee (VND)
Payment Services	
>Within HSBC Vietnam	
• In-House Transfer	eChannel: Waived smartform: Waived paper-based: Waived
• Amendment / Cancelation / Investigation Fee	100,000
>To The Other Banks Within Vietnam	
• Domestic payments in foreign currency	eChannel: 110,000 smartform: 300,000 paper-based: 300,000
• High-value payments in local currency (>=VND500,000,000)	eChannel: 0.03% (max. 800,000) smartform: 0.05% (max. 2,000,000) paper-based: 0.05% (max. 2,000,000)
• Low-value payments in local currency (<VND500,000,000)	eChannel: 25,000 smartform: 200,000 paper-based: 200,000
• Amendment / Cancelation / Investigation Fee	100,000
>Bulk Payments (One Debit - Multiple Credits)	
Bulk payments in foreign currency	
• Within HSBC Vietnam	eChannel: Waived paper-based: Waived
• To the other banks within Vietnam	Follow the pricing of Domestic payments in foreign currency
Bulk payments in local currency	
• Within HSBC Vietnam	eChannel: Waived paper-based: Waived
• To the other banks within Vietnam	Follow the pricing of Low-value payments in local currency and High-value payments in local currency
>Overseas Payments	
• Remittance fee	eChannel: 0.08% (min 400,000 - max. 2,000,000) smartform: 0.2% (min 700,000 - max. 3,000,000) paper-based: 0.2% (min 700,000 - max. 3,000,000)
• Overseas banks charge (In case Charge type is "OUR")	USD: 330,000 JPY: Based on the real claim amount from correspondent bank The other foreign currencies: 440,000
• Principal Protect for USD/HKD	880,000
• Amendment / Cancelation / Investigation Fee	1,200,000
>Payment Advice/ Customer Alert	
• Email	1,500/recipient
• Fax	200,000/recipient
• Mail	300,000/recipient
• SMS	5,000/recipient
Collection Services	
>Inward Remittances	
• Within Vietnam	Waived
• From overseas	Waived
• Return charge for collected fund from overseas	1,200,000
>Cheque Collections	
• Cheque collection issued by local banks	300,000
• Cheque collection issued by overseas banks	1% (min. 300,000) + Courier/Postage Charge
>Other Collection Services	
• Please contact Relationship Manager or Customer Service Manager for more information	
CHANNEL MANAGEMENT	
• Please contact Relationship Manager or Customer Service Manager for more information	
ACCOUNT MANAGEMENT	
Account Services	
>Account Opening	
• Minimum average monthly balance required per account	30,000,000

• Service charge if account is below the required minimum average monthly balance	500,000/account
• Dormant Account (for more than 6 months) monthly fee	500,000/account
• Inactive Account (for more than 1 year) monthly fee	1,000,000/account
> Administration Fee for closure of overall bank relationship (per Customer Number)	500,000/customer
> Account maintenance monthly fee (for Investment Account only)	1,000,000/customer
> Documentation Processing Fee / Document Verification Fee with HSBC in other countries	4,500,000
> Special Account for Management Monthly Fee (Effective date at 1 Nov 2014 and applicable for selective customer)	7.200.000
> Standing Instruction (set-up or amendment)	200,000
Cheques Issuance	
> Cheque book ordering	50,000/book
> Stop instruction	200,000/cheque
> Cheque return	300,000/cheque
Bank Statements	
> Monthly / Half monthly	Waived
> Weekly	300,000/account/month
> Daily	700,000/account/month
> Retained / Hold for Collection	700,000/account/month
> Additional Copy	75,000/account/month
Swift Statements (Monthly Fee per Account)	
> MT940 or 950 monthly	100,000
> MT940 or 950 weekly	500,000
> MT940 or 950 daily	1,800,000
> MT942 Intraday <= 12 times	1,800,000
> MT942 Intraday > 12 times	3,600,000
Miscellaneous	
> Fax (per page) - Domestic/Overseas	200,000
> Courier / Postage charges - Domestic	200,000/100,000
> Courier / Postage charges - Overseas	1,000,000/200,000
> Audit Confirmation	500,000 + Courier/Postage Charge
> Bank Confirmation (max 10 transactions per request)	
• Transactions happened within 6 months	300,000 + Courier/Postage Charge
• Transactions happened from 6 months to 12 months	500,000 + Courier/Postage Charge
• Transactions happened above 12 months	1,000,000 + Courier/Postage Charge
> Bank Confirmation / Letter of Reference (standard issuance: 1 copy and waive for the 2 more same copies of the request)	300,000 + Courier/Postage Charge
> Request for Old Statements (per account / per month)	
• Within 6 months	300,000 + Courier/Postage Charge
• From 6 months to 12 months	500,000 + Courier/Postage Charge
• Above 12 months	1,000,000 + Courier/Postage Charge
Cash Transactions (Transaction Fee)	
> Deposits	
• VND - Large denomination (VND50,000 and above)	Waived
• VND - Small denomination (applicable for total small denomination deposit from VND50,000,000 and above per deposit)	0.2% (min. 75,000 - max. 3,000,000)
• Foreign currency - Large denominations (above USD50 or equivalent)	Waived
• Foreign currency - Small denomination (applicable for total small denomination deposit from USD1,000 (or equivalent) and above per deposit)	0.2% (min. 75,000 - max. 3,000,000)
• Cash deposit fee for amount from and above VND500,000,000 to be withdrawn/transferred within 2 working days	0.2% (max. 3,000,000)
> Withdrawals	
• VND	Waived
• Foreign currency	0.2% (min. 75,000)